

**Job Title:**

Sales Executive,
ResDiary Malta a part of DealToday.com.mt
Location:
Mosta, Malta

About ResDiary:

ResDiary is one of the world's leading providers of online restaurant reservations, seating over 13.4 million diners per month across more than 8,000 restaurants in 58 countries. ResDiary is a web application sold as software as a service and is accessible globally via the Internet.

Headquartered in the UK, we have team members and licensees in the UK, Ireland, Italy, South Africa, Canada, Denmark, Norway, Sweden, Indonesia, the Philippines, Dubai, Australia and New Zealand.

ResDiary is growing year on year at a rate of 60% per annum and we see exciting opportunities in 2018.

ResDiary is unique in that we do not charge transaction fees but work on a fixed monthly flat fee and our vision is to help empower restaurants to improve revenue and yield to the operator's' best advantage.

Responsibilities:

We shall expect you to be able to manage and grow a client base of restaurants. Onsite meetings will be expected to visit potential/current clients. You will be responsible for both client acquisition and retention.

About you:

You're self-motivated and a self-starter, receptive to ideas and challenges and are expected to have the interests of the restaurant operators placed above all else. You're able to work with or without supervision as part of a wider team.

Education:

Qualification to degree level in hospitality, marketing or business management preferred.

Experience:

Background in and knowledge of front of house operations within a restaurant environment is required.

Skills:

Proficiency in English required.

Full training given, but computing skills required.

The desire to deliver outstanding customer service is a necessity.

Compensation:

Good basic remuneration with uncapped bonus scheme subject to negotiation.

What's Next?

This is a full time position. We are looking for a driven candidate to increase our restaurant clients.

If you're interested in joining the DDealToday/ResDiary team and believe this is the role for you, please apply in writing to info@dealtoday.com.mt